

OJT for 8/8/19 | Breakout topics

1. Time management. Effort & activity
 - a. Job search = sales.
 - b. The more activity you put in the top, the more results you should have filter out the bottom.
 - c. If you have a good amount of activity going in the top– calls, contacts, introductions, meetings, etc. – you should have enough of those filter through to interviews, second interviews and maybe even offers AND;
 - d. If all the parts of your job search are working (resume, good work history, reasonable target of job level vs experience, interview skills, etc.)
 - e. You should see results. If you aren't it's time to evaluate.
 - f. Where are you getting hung up??
 - g. How are you evaluating your effort?
 - h. Who is helping hold you accountable to high levels of productive job search activity?
Hint: spending all week in your basement working on a resume that will never be perfect isn't productive!
2. Emotional roller coaster of job search
 - a. VOLATILE! You may go through lots of feelings in a day/hour!
 - b. What tactics have you developed to remain grounded?
 - c. Have you established accountability to help you through this season?
 - d. Nehemiah 8:10b - Do not grieve, for the joy of the Lord is your strength.”
 - e. Proverbs 18:10 - The name of the Lord is a fortified tower; the righteous run to it and are safe.
 - f. Psalm 46:1-3 - God is our refuge and strength, an ever-present help in trouble. Therefore we will not fear, though the earth give way and the mountains fall into the heart of the sea, though its waters roar and foam and the mountains quake with their surging.
 - g. Deuteronomy 31:8-9 - The LORD himself goes before you and will be with you; he will never leave you nor forsake you. Do not be afraid; do not be discouraged.”
 - h. Public Reading of the Law
 - i. 9 So Moses wrote down this law and gave it to the Levitical priests, who carried the ark of the covenant of the LORD, and to all the elders of Israel.
 - j. Joshua 1:9-10 - Have I not commanded you? Be strong and courageous. Do not be afraid; do not be discouraged, for the Lord your God will be with you wherever you go.”
3. How to help people who want to help you?
 - a. More people WANT to help you than KNOW HOW to help you – you need to guide them!
 - b. Networking Resume / Networking Bio. Summarize what you do; highlight a couple accomplishments; then list target roles, industries, employers, or people you want to meet.
 - c. Ask for specific introductions for specific companies vs broadcast a list of 25 prospective employers that you haven't really researched.
 - d. Respect their time! Come prepared and stay on point.
 - e. Follow every lead in a timely way; do not discount a possible connection.