

PROFESSIONAL SERVICES

YEARLY IMPACT (11-COUNTY AREA)

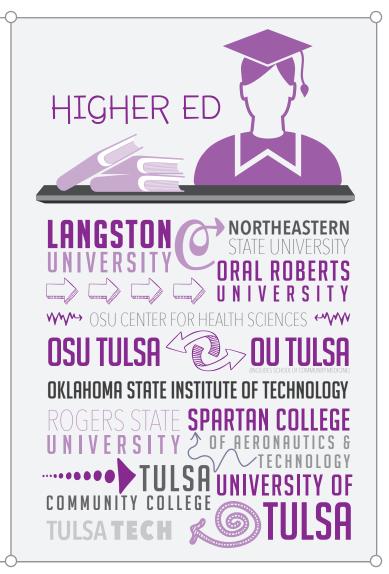
IMPACT TYPE	EMPLOYMENT	TOTAL ECONOMIC IMPACT
Direct Effect	26,152	\$3,863,929,445
Indirect Effect	15,266	\$1,278,968,018
Induced Effect	19,992	\$1,354,853,718
Total Effect	61,411	\$6,497,751,181



U.S. CENSUS BUREAU

MAJOR CONTRIBUTIONS

- Each job in professional services HQs contributes \$147,749 to gross product for the Tulsa 11-county area.
- Ten jobs in professional services HQs support 5.8 jobs in resource-supplying companies.
- Throughout the Tulsa-area economy, 10 jobs in professional services HQs support 13.5 additional jobs across all sectors.
- Each dollar of income by an employee in professional services HQs supports the earning of an additional \$0.84 throughout the Tulsa-area economy.
- Each dollar of production (value added) in Tulsa-area professional services HQs supports an additional \$0.68 of gross product throughout the economy.
- One year's activity in Tulsa-area professional services HQs supports total sales tax of \$100.4 million and total property tax of \$114.8 million.





METROPOLITAN STATISTICAL AREA (MSA) is a geographical region with a relatively high population density at its core and close economic ties throughout the area. A typical metropolitan area is centered on a single large city that wields substantial influence over the region.

ILSA WORK FOR





319,739 COUNTY; 480,343 MSA; 1,862,713 STATE



AREA UNEMPLOYMENT RATE

4.0% COUNTY; 4.3% MSA; 4.2% STATE





**POPULATION (2015-16 ESTIMATE) 402,662 CITY; 633,152 COUNTY; 975,666 MSA



REGIONAL EMPLOYERS

AVIS BUDGET CAR RENTAL, LLC. **BROCK & ASSOCIATES** CAPITAL ONE AUTO FINANCE CONNER & WINTERS, LLP DELOITTE LLP DIRECT ENERGY DIRECTV EAN HOLDINGS LLC HOGANTAYLOR LLP KINSLOW, KEITH & TODD MCAFEE & TAFT **METLIFE** NORTHWESTERN MUTUAL SARTAIN, FISCHBEIN & CO. SELSER SCHAEFER ARCHITECTS STATE FARM INSURANCE COMPANIES VERIZON



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DESCRIPTION	AVG START WAGE	WAGE 10 YRS' EXPERIENCE	TYPICAL ENTRY LEVEL EDUCATION
Accountants & Auditors	\$24.05	\$29.45	BS/BA Degree
Administrative Assistants	\$15.51	\$21.56	HS Diploma or GED
Architects	\$28.51	\$41.78	BS/BA Degree
Bookkeeping & Accounting Clerks	\$14.46	\$20.84	Some College/Tech
Civil Engineers	\$27.81	\$41.49	BS/BA Degree
Customer Service Reps	\$13.35	\$19.72	HS Diploma or GED
Lawyers	\$42.25	\$71.53	Doctoral
Legal Secretaries	\$19.76	\$28.52	Some College/Tech
Management Analysts	\$27.88	\$42.89	BS Degree
Office Clerks	\$12.18	\$16.74	HS Diploma or GED
Operations Manager	\$35.24	\$49.88	BS/BA Degree
Paralegals & Legal Assistants	\$21.82	\$34.73	AA Degree
Receptionists & Clerks	\$12.11	\$16.82	HS Diploma or GED
Tax Preparers	\$17.48	\$24.48	HS Diploma or GED
Vet Techs and Technicians	\$12.01	\$16.87	AA Degree